



WundeReps

December 2015 Newsletter

www.wundereps.com

Be sure to check out our new and improved website www.wundereps.com where you can find our latest line lists, vendor terms, newsletter copies, product videos, upcoming events and important dates and much more!



Castle Toy, Inc.

- **Year End Program:**
- \$400 =N30 & FFA, \$750 =N60 & FFA, \$1000 =N60, FFA & 5%
- Orders must ship by December 15th, 2015. *Offer ends December 15th, 2015.*
- **Year Round Terms:** Minimum order=\$150. \$750=FFA.



Continuum Games

- **Year Round Terms:** No minimum order. No case packs. Order \$250 in specially marked "freight saver" items in the catalog and receive FFA on your entire order. Other product may be added on once freight saver quota is met.



Daron Worldwide



- **December Special:**
- \$400=N30 & FFA
- Orders must ship by December 15th, 2015. *Expires December 15th, 2015.*
- **Year Round Terms:** Minimum order=\$150. FFA=\$600. Can break case packs except on keychains.



Do-A-Dot Art

- **December Special:** \$300=N60 & freight offset, \$500=N60 & 7%. *Expires December 31st, 2015.*
- **Year Round Terms:** \$200=½ freight offset, \$300=full freight offset. Freight Offset can be either item #101 and/or #201 depending on the freight charges. Opening order=\$150. Reorder=\$100



Emily by Tomas



- **Bring on the Holidays:**
- Buy all 10 mismatched earrings styles and receive 10% off your entire order.
- *Offer good while supplies last.*
- **Year Round Terms:** Opening order and reorder=\$100. Tomas offers complimentary pre-pricing services. Let us know your retail mark-up and receive your orders complete with your retails on the UPC's.



Haba USA



: Gotz Dolls, Spielstabil, Lilliputiens, Moover & Lassig

- **Free Freight Special:** \$750=FFA
- Orders must ship by December 31st, 2015. *Expires December 15th, 2015.*
- **New Customers:** First time order only.
- \$250=FFA & N30
- \$750=FFA, N30 & 3%
- \$1500=FFA, N60 & 5%
- \$2500=FFA, N90, 5% & one FREE display of their choice
- Promo code: NEW. Terms apply to opening order only.
- *Ends December 31st, 2015.*
- **Astra & Brixy Special:** \$500=N60 & FFA year round.
- **Year Round Terms:** \$1500=N30 & FFA. Ask for details on POP Display Specials. Opening order=\$250. Reorder=\$100. Offers cannot be combined.



Hohner Music



- **Year Round Terms:** Opening order \$50. Reorders \$25



Hotaling



Hotaling: Djeco, Papo, Le Toy, Kroom

- **Galactice Figures Sale:** Order \$150 in Papo Galactic Figures and receive 5 figures at no charge (\$40 value).
- *Ends December 31st, 2015.*
- **Year Round Terms:** Minimum order=\$100
- **Hotaling Combined Line Program:** \$750=N60 & FFA (Papo, Djeco, Le Toy Van, Kroom)
- **Rack Reorder Deal (metal or wooden rack):** \$100=N60 & FFA (figures and/or animals only)
- **New Rack Programs:** Several to choose from call for details.



Identity Games



Find it is now part of Identity Games!

- **December Specials: Don't forget that \$200=FFA**
- **10% off** on the NEW Find It Try Me Assortment pack #1601. Normally \$157.50 but now only \$141.75. Contains 16 total Find Its (2 each of Glitz, Kids, Original, Travel, Dino, Pirates, Discover America and 1 Wildlife (other marked as demo). New display holds 9 games with a fun "try me" demo on front (the rest are back stock).
- **10% off** #1602 Find It Refill Pack
- **25% off** Elf on the Shelf and Christmas Find Its—minimum 12 pcs per style or 12 pcs combined.
- *Expires December 31st, 2015.*
- **Year Round Terms:** Order in case packs of 12's. Can assort styles within the 12 pcs. **NEW...\$200=FFA.**



INROAD Toys



- **December Special:**
- \$480=N30 & 3% or \$960=N30 & 5%. *Expires December 31st, 2015.*
- **Year Round Terms:** Minimum order \$100. Can order 6pcs per style. If ordering a PDQ display then reorders of 12pcs allowed to restock display. FFA=\$1000.



JAX, Ltd.



- **Year Round Terms:** Minimum order=one case pack of any item. Standard freight discount of 3% at \$500.



Kaskey Kids



- **Year Round Special:** 10% discount on minimum order of 3 cases if prepaid by credit card at time of purchase. Ends December 31st, 2015.
- **Year Round Terms:** Minimum order=18 units (3 case packs). Receive 20-30 assorted loose GUYS for giveaways at no charge with any order. Must note on order. Guys will be shipped separately.



Kids Preferred

- **Customer Incentive Program:**
- \$300=N30 & Free merchandise of one style (select from specified list)
- \$650=N60 & Free merchandise of 2 styles (select from specified list)
- \$1000=N90 & FFA (no free merchandise)
- \$2500=N90, 5% & FFA (no free merchandise)
- 2% discount off entire order for purchases paid by credit card at time of purchase.
- Expires December 31st, 2015
- **Year Round Terms:** Minimum order=\$200.



Learning Resources & Educational Insights



: Combine both companies on one order!!

- **Year Round Terms:** Opening order=\$300. Reorder=\$125. \$750 combined order=FFA. \$500 on a single brand order (either LR or EI) =FFA.



Lil Pickle, inc.



- **Year Round Terms:** Opening order=\$100. Reorder=\$50. \$5 service charge for orders under \$50. Minimum order of 6 pcs per style except gift enclosures, pillow cases & cards to camp.



Lux Blox



- **Year Round Terms:** Minimum order=one case pack. All orders receive FFA.



by Valtech: **Magna-Tiles**

- **NEW!! People Blocks**—31pc set for ages 1 ½ +
- **Magna-tiles Stock:** Any orders placed now will have the following availability:
- #13033-33 pc solid set available now
- #02148-48 pc solid deluxe set available now
- #02300-100 pc solid set available now
- #14732-ICE set available now



- #15032-BLACK set available now
- #02132-32 pc clear set sold out for 2015
- #12148-48pc clear deluxe set available now
- #04300-100 pc clear set available 12/20
- #15631-People set available now
- **Year Round Terms:** Minimum order=\$100



MiniPlay Makeup

- **Free Shipping:** \$300=FFA and includes a Free demo! *Expires December 31st, 2015.*
- **Year Round Terms:** Minimum opening order=\$200. Reorder=\$100. \$500=FFA. Credit Card only (Visa, MC and PayPal are accepted).



Money Savvy Generation



Year Round Terms: Minimum order=12 units. You can mix and match styles to make up 12 units.



Patch- Smethport, Lauri

- **December Special:**
- \$200=N30 & FFA
- \$1000=N60, FFA & 5%
- **December Product Special:**
- Receive a 5% discount on #7010 & #7012 Chrono Bomb Games
- Receive a 10% discount on the NEW Stratego CONQUEST #7474 and NEW Stratego WATERLOO #7473 games.
- Discounts cannot be stacked.
- Use promo code: HoHoHo1215 for either promo. *Expires December 31st, 2015.*
- **Year Round Terms:** \$1000=N30 & FFA, \$2000=N60 & FFA, \$3000=N90 & FFA. These terms may not be combined with other offers or promotions. Minimum order=\$150.



Peaceable Kingdom



- **Free Freight Special:**
- \$600=FFA. Use Code: FF2015. *Expires December 31st, 2015.*
- **Valentines 2016 Special:**
- Order a minimum of \$250 in Valentine Only product and receive FFA and March 1st Dating. Applies to product in the 2016 Valentine Catalog only. Orders must ship by December 31st, 2015.
- Use Promo Code: VAL16. *Expires December 31st, 2015.*
- **Take a sneak peek at the 2016 Peaceable Kingdom Winter catalog!** Ask your sales rep for details!
- **Early Buy Summer & Camp Promotion:**
- Four summer camp prepack programs are available to ship beginning April 1st, 2016. Prepacks include Summer Camp Journals, Postcard Books, Games to Go, and Lock & Key Diaries. Ask your sales rep for details on what's included and pricing on each prepack.
- Buy all 4 Programs and get 5% off, FFA & N60 (min order=\$314). Code: 4SUMMER16.
- Buy any 3 Programs and get FFA & N30 (min order=\$218). Code: 3SUMMER16.
- All orders ship April 1st, 2016. All orders ship complete. Summer camp programs must be written on their own separate order (cannot not add on any other PK product or promos). *Expires February 28th, 2016.*
- **Year Round Terms:** Minimum order=\$150. \$600=FFA (promo code FF2014). Free Foil Art Play Day Kits with an order of 36pcs or more of Foil Art (#5253). Must be requested on order.



Pressman & Goliath



- **Specialty Retailer Holiday Order Program:**
- Pressman and Goliath have a distributor agreement with Continuum Games to allow stores to get Pressman and Goliath product at smaller order levels and with smaller case packs.
- All Pressman and Goliath products are available thru Continuum Games. Minimum order is \$250. You can break case packs. Product from both companies can be combined on one order. Credit card is required for prepayment. Orders ship FOB from Indiana. Check with your WundeReps sales rep for more details!
- **Fall Program:**
- Minimum order \$1000 per vendor (either Goliath or Pressman individually). Cannot combine vendors.
- \$2000=N60 & FFA per vendor (either Goliath or Pressman individually). Cannot combine vendors.
- *Expires December 31st, 2015.*
- **Pressman/Goliath Year Round Terms:** Minimum order=\$1000 per vendor.



Ravensburger



- **Year Round Terms:** \$1000=N30 & FFA. Minimum order=\$250



Set Games



- **Stocking Stuffer Special:** Buy 8 of each of mini round title (32 games) and get a FREE wooden display. Mini Rounds are the perfect stocking stuffer/impulse buy because they are versatile, MENSA award winning games, a low price point, and gosh darn cute!! *Expires December 31st, 2015.*
- **Helpful Hints to sell SET games:**
- Find videos on how to play all games at www.setgame.com/learn-to-play
- See page 15 of the catalog for how to get FREE games for your community
- See page 14 of the catalog for how to hold a game night with free demos and prizes
- Receive free demo decks for SET, Quiddler, Xactika & Five Crowns. Request on your order.
- **Year Round Terms:** Minimum order=one case pack. \$1000=FFA and 10%.



Solo Time USA, watches



- **Year Round Terms:** Minimum order=36 watches. Only \$5.95 each!!



Thinkfun



- **4rd Quarter Promo (8 NEW games for 2015!!):**
- \$750=N60 (must include 3 NEW items. Promo code 15Q4750)
- \$1000=N60 & FFA (must include 3 New items. Promo code 15Q41000)
- \$1500=N90 & FFA (must include 3 New items. Promo code 15Q41500)
- Accounts who have previously ordered 3 NEW items in 2015 are eligible for the above offers now without having to include 3 new items on the orders.
- *Expires December 31st, 2015.* Specials cannot be stacked for terms.
- **Year Round Terms:** Minimum order=\$150



Three Cheers for Girls



- **Holiday Promo:**
- \$500=FFA and qualified for 30% discount applied to 1 pack #57207 Santa Pens **or** 2 packs of #29150 Christmas Sleep Masks.
- Must note 30% off item on order. *FFA offer expires December 21st, 2015. 30% offer good while supplies last.*
- **Year Round Terms:** \$750=N30 & FFA Opening order=\$350 (if less than \$350 then must pay first order by credit card with a minimum of \$150). Reorder=\$100



Top Trenz



- **Year Round Terms...note updated terms as of September 1st:** Minimum order=\$150. \$350=FFA. \$500=10% extra free product that Top Trenz picks including the hottest sellers. \$1000=FFA & 15% extra free product that Top Trenz picks including the hottest sellers.



Toysmith



- **Promo:**
 - \$250=N30 & FFA
 - \$500=N60 & FFA
 - \$1000=N60, FFA & 5%
 - \$2000=N60, FFA & 7%
 - \$3000=N90, FFA & 10%
- Year Round Terms:** Minimum order=\$100.

With all vendors...free freight is a bonus but if invoices are not paid on time, then freight charges will be applied and invoiced.

Also no stacking of specials...only one promotion per order allowed!

Thanks! Carle, Christy, Shauna, Carol, and Barry



CASTLE TOYS, INC
CONTINUUM GAMES
DARON WORLDWIDE
DO-A-DOT ART
EMILY by TOMAS JEWELRY
HABA-Gotz, Lilliputiens, Spielstabil, Lassig, Moover
HOHNER MUSIC
HOTALING-Papo ,Djeco, LeToy Van, Kroom
IDENTITY GAMES-FIND IT

INROAD TOYS
JAX LTD & SKAZOOMS
KASKEY KIDS
KIDS PREFERRED
LEARNING RESOURCES & EDUCATIONAL INSIGHTS
LIL PICKLE, INC
LUX BLOX
MAGNA-TILES by VALTECH
MINI-PLAY MAKEUP

MONEY SAVVY BANKS
PATCH/SMETHPORT/LAURI
PEACEABLE KINGDOM
PRESSMAN/GOLIATH GAMES
RAVENSBURGER
SET GAMES
SOLO TIME WATCHES
THREE CHEERS FOR GIRLS
THINKFUN
TOP TRENZ
TOYSMITH

***NEW OFFICE # (630) 541-6098 *FAX (630) 493-4551**

Updated 12-1-15