



WundeReps

June 2015 Newsletter

For those of you attending Astra in Charlotte NC this month, be sure to check with your favorite WundeReps sales rep for a complete list of Astra deals and promotions!



BC MINI



- **Year Round Terms:** Minimum order=\$100. \$300=FFA.



Castle Toy, Inc.

- **Summer Program:**
- \$150=N30 & FFA
- \$500=N60 & FFA
- \$1000=N60, FFA & 5%
- Orders must ship by July 3rd, 2015. *Offer ends July 3rd, 2015.*
- **Year Round Terms:** Minimum order=\$150. \$750=FFA.



Daron Worldwide



- **June Special:**
- \$600=N30 & FFA
- \$1000=N60 & FFA
- \$1500=N90, 5% & FFA
- Orders must ship in June. Mark orders June Promo. *Expires June 30th, 2015.*
- **Year Round Terms:** Minimum order=\$150. FFA=\$600. Can break case packs except on keychains.



Do-A-Dot Art

- **Year Round Terms:** \$200=½ freight offset, \$300=full freight offset. Freight Offset can be either item #101 and/or #201 depending on the freight charges. Opening order=\$150. Reorder=\$100



Emily by Tomas



- **Americana Special:**
- Purchase any 10 skus from the new Americana collection and your entire order ships FFA.
- Limited supply available. *Offer available while supplies last.*
- **Year Round Terms:** Opening order and reorder=\$100. Tomas offers complimentary pre-pricing services. Let us know your retail mark-up and receive your orders complete with your retails on the UPC's.



Haba USA



: Gotz Dolls, Spielstabil, Lilliputiens, Moover & Lassig

- **New Customers:** First time order only.
- \$250=FFA & N30
- \$750=FFA, N30 & 3%
- \$1500=FFA, N60 & 5%
- \$2500=FFA, N90, 5% & one FREE display of their choice
- Promo code: NEW. Terms apply to opening order only.
- *Ends December 31st, 2015.*
- **Astra & Brixy Special:** \$500=N60 & FFA year round.
- **Year Round Terms:** \$1500=N30 & FFA. Ask for details on POP Display Specials. Opening order=\$250. Reorder=\$100. Offers cannot be combined.



Hohner Music



- **Special (can combine Hohner Kids and Green Tones):**
- \$600=FFA & N30
- \$800=FFA & N60
- \$1500=FFA & N90
- \$2500=FFA & N120
- **New Products Discounts:**
- Airboard Jr HKAIR25-5% off, min order 6pcs or 10% off, min order 12 pcs. In stock now.
- Egg Shakers HO359DB-5% off, min order 2 cases. In stock end of April.
- Rockwood Electric Guitars-10% off, min order 2 pcs. In stock now.
- Rockwood Acoustic Guitars-10% off, min order 4 pcs. In stock now.
- Rockwood Drum Set-5% off, min order 2 pcs. In stock first week of May.
- **Green Tones Only Specials:**
- \$750 in Green Tones Only Products=4% discount plus above terms
- \$1000 in Green Tones Only Products=6% discount plus above terms
- *Promos expire June 30th, 2015.*
- **Year Round Terms:** Opening order \$50. Reorders \$25



Hotaling



Hotaling: Djeco, Papo, Le Toy, Kroom

- **Year Round Terms:** Minimum order=\$100
- **Hotaling Combined Line Program:** \$750=N60 & FFA (Papo, Djeco, Le Toy Van, Kroom)
- **Rack Reorder Deal (metal or wooden rack):** \$100=N60 & FFA (figures and/or animals only)
- **New Rack Programs:** Several to choose from call for details.



Identity Games



Find it is now part of Identity Games!

- **Special:**
- 10% discount on the NEW Find It Try Me Assortment pack #1601. Normally \$157.50 but now only \$141.75. Contains 16 total Find Its (2 each of Beach, Glitz, Kids, Original, Travel, Starry Night, Dino and 1 Wildlife (other is marked as demo). New display holds 9 games with a fun "try me" demo on front (the rest are back stock).
- Also available at 10% off, Find It Assortment pack refill #1602. Normally \$168 but now only \$151.20.
- *Expires December 31st, 2015.*
- **Year Round Terms:** Order in case packs of 12's. Can assort styles within the 12 pcs. NEW...\$200=FFA.



INROAD Toys



- **June Special:**
- \$240=FFA (must prepay by credit card)
- \$480=N30, 3% & FFA
- \$960=N30, 5% & FFA
- *Expires June 30th, 2015.*
- **Year Round Terms:** Minimum order \$100. Can order 6pcs per style. If ordering a PDQ display then reorders of 12pcs allowed to restock display. FFA=\$1000.



JAX, Ltd.



- **Year Round Terms:** Minimum order=one case pack of any item. Standard freight discount of 3% at \$500.



Kaskey Kids



- **Stock up on the Chicago Blackhawks Sets for the Stanley Cup Finals!**
- **Year Round Special:** 10% discount on minimum order of 3 cases if prepaid by credit card at time of purchase. *Ends December 31st, 2015.*
- **Year Round Terms:** Minimum order=18 units (3 case packs). Receive 20-30 assorted loose GUYS for giveaways at no charge with any order. Must note on order that you want them. Guys will be shipped in separate envelope from the actual order.



Kids Preferred



- **June Special:**
- \$500=N60 & 5%
- \$1000=N90 & FFA
- \$2000=N90, FFA & 5%
- *Expires June 30th, 2015*

- **Customer Incentive Program:**
- \$300=N30 & Free merchandise of one style (select from specified list)
- \$650=N60 & Free merchandise of 2 styles (select from specified list)
- \$1000=N90 & FFA (no free merchandise)
- \$2500=N90, 5% & FFA (no free merchandise)
- 2% discount off entire order for purchases paid by credit card at time of purchase.
- *Expires June 30th, 2015.*
- **Year Round Terms:** Minimum order=\$200.



Learning Resources & Educational Insights



: Combine both companies on one order!!

- **Science is FUN...Seriously!**
- Order 9 GeoSafari Jr and/or Nancy B's Science Club items & receive FFA , N60 PLUS a FREE Nancy B Bundle! (\$34 retail value).
- Minimum order \$350. Other product from EI or LR may be added to take advantage of the great terms.
- Use Promo Code SCIENCE15 on order.
- *Expires July 31st, 2015.* Order must ship by August 1st, 2015.
- **Year Round Terms:** Opening order=\$300. Reorder=\$125. \$750 combined order=FFA. \$500 on a single brand order (either LR or EI) =FFA.



Lil Pickle, inc.



- **Year Round Terms:** Opening order=\$100. Reorder=\$50. \$5 service charge for orders under \$50. Minimum order of 6 pcs per style except gift enclosures, pillow cases & cards to camp.



by Valtech:

Magna-Tiles

- **Update on Magnatiles: Any orders placed now will have the following availability-**
- #13033-33 pc solid set available now
- #02148-48 pc solid deluxe set available now
- #02300-100 pc solid set available now
- #14732-ICE set available now
- #02132-32 pc clear set available now
- #12148-48pc clear deluxe set available now
- #04300-100 pc clear set available now
- **Year Round Terms:** Minimum order=\$100



MiniPlay Makeup



- **Year Round Terms:** Minimum opening order=\$200. Reorder=\$100. \$500=FFA. Credit Card only (Visa, MC and PayPal are accepted).



Money Savvy Generation



Year Round Terms: Minimum order=12 units. You can mix and match styles to make up 12 units.



Patch- Smethport, Lauri

- **June Special:**
- \$600=N60 & FFA
- \$1200=N120 & FFA
- Ask about the "OK to Wake" promotion including 10% off product, free demo, free marketing kit & a sweepstake for your customers giving them a chance to win a \$100 gift certificate to your store (paid for by Patch).
- Use promo code ASTRA15. *Expires June 30th, 2015.*
- **Year Round Terms:** \$1000=N30 & FFA, \$2000=N60 & FFA, \$3000=N90 & FFA. These terms may not be combined with other offers or promotions. Minimum order=\$150.



Peaceable Kingdom



- **Summer Special:**
- \$400=N30 & FFA
- \$600=N60 & FFA
- \$900=N90 & FFA
- Use promo code ROADSUM15. *Expires August 31st, 2015.*
- **Year Round Terms:** Minimum order=\$150. \$600=FFA (promo code FF2014). Free Foil Art Play Day Kits with an order of 36pcs or more of Foil Art (#5253). Must be requested on order.



Pressman & Goliath



- **Pressman/Goliath Year Round Terms:** Minimum order=\$250 per vendor or \$400 combined. Each vendor must have separate PO's written as they ship from different warehouses. \$2000 combined vendors=FFA.



Ravensburger



- **Year Round Terms:** \$1000=N30 & FFA. Minimum order=\$250



Set Games



- **Mini Rounds Display Special:**
- Order a full Mini Rounds Display #10000 and get a free wooden display and FFA.
- Displays are shipping now...just in time for travel season.
- Other product may be added to order for FFA.
- *Expires June 30th, 2015*
- **SET Competition...get FREE GenCon Passes!:** There is a regional SET competition coming up in Indianapolis at GenCon2015 in July. Stores that would like to host a preliminary round at their store can get in on the action and SET will provide games and prizes. Winner of the Competition wins a SET game to practice and two 4-Day Passes to GenCon (value \$80 each) to compete in the SET regional finals at GenCon 2015. A limited number of passes are available, so contact your sales rep asap if you would like to host a competition and SET will provide you with free demo games and some advertising/promotional materials.
- **Year Round Terms:** Minimum order=one case pack. \$1000=FFA and 10%.



Thinkfun



- **2nd Quarter Promo (8 NEW games for 2015!!):**
- \$750=N30 (must include 3 NEW items. Promo code 15Q2750)
- \$1000=N60 & FFA (must include 3 New items. Promo code 15Q21000)
- \$1500=N90 & FFA (must include 4 New items. Promo code 15Q21500)
- \$2500=Nov 1st dating & FFA. (must include 4 New items. Promo code 15Q22500). Orders over \$2500 are eligible for reorders of \$500+=N60 & FFA for remainder of 2015. Promo code 15REORD.
- *Expires June 30th, 2015.* Specials cannot be stacked for terms.
- **Year Round Terms:** Minimum order=\$150



Three Cheers for Girls



- **Mid Year/Back to School New Product Catalogs are out now...super cute stuff!!!**
- **Year Round Terms:** \$750=N30 & FFA Opening order=\$350 (if less than \$350 then must pay first order by credit card with a minimum of \$150). Reorder=\$100



Top Trenz



- **Year Round Terms:** Minimum order=\$100. \$150=FFA. \$500=FFA & 2.5% discount. \$1000=FFA & 5% discount. First order (min \$100)=5% discount if store "likes" Top Trenz on Facebook.



Toysmith



- **Promo:**
- \$250=N30 & FFA
- \$500=N60 & FFA
- \$1000=N60, FFA & 5%
- \$2000=N60, FFA & 7%
- \$3000=N90, FFA & 10%
- *Expires May 31st, 2015.*
- **Year Round Terms:** Minimum order=\$100.

With all vendors...free freight is a bonus but if invoices are not paid on time, then freight charges will be applied and invoiced.
 Also no stacking of specials...only one promotion per order allowed!
 Thanks! Carle, Christy, Shauna, Carol, and Barry



BCMINI
CASTLE TOYS, INC
DARON WORLDWIDE
DO-A-DOT ART
EMILY by TOMAS JEWELRY
HABA-Gotz, Lilliputiens, Spielstabil, Lassig, Moover
HOHNER MUSIC
HOTALING-Papo, Djeco, LeToy Van, Kroom, Clap Clap
IDENTITY GAMES-FIND IT

INROAD TOYS
JAX LTD & SKAZOOMS
KASKEY KIDS
KIDS PREFERRED
LEARNING RESOURCES & EDUCATIONAL INSIGHTS
LIL PICKLE, INC
MAGNA-TILES by VALTECH
MINI-PLAY MAKEUP

MONEY SAVVY BANKS
PATCH/SMETHPORT/LAURI
PEACEABLE KINGDOM
PRESSMAN/GOLIATH GAMES
RAVENSBURGER
SET GAMES
THREE CHEERS FOR GIRLS
THINKFUN
TOP TRENZ
TOYSMITH

***NEW OFFICE # (630) 541-6098 *FAX (630) 493-4551**