

July WundeReps

July 2015 Newsletter



Castle Toy, Inc.

- **Summer Program:**
- \$400+ =N30 & FFA
- \$750+ =N60 & FFA
- \$1000+ =N60, FFA & 3%
- \$1500+ = N90, FFA & 5%
- Orders must ship by August 31st, 2015. *Offer ends August 31st, 2015.*
- **Year Round Terms:** Minimum order=\$150. \$750=FFA.



Daron Worldwide



- **July & August Special:**
- \$600=N30 & FFA
- \$750=N30 & FFA & 5%
- \$1000=N60, FFA & 5%
- Orders must ship by August 31st. *Expires August 31st, 2015*
- **Year Round Terms:** Minimum order=\$150. FFA=\$600. Can break case packs except on keychains.



Do-A-Dot Art

- **July Special:**
- \$300=N60, freight offset & Free Play Day Kit (must request play day kit on order)
- \$500=N60, freight offset & 24 Free Books (please indicate book choice on order)
- *Expires July 31st, 2015*
- **Year Round Terms:** \$200=½ freight offset, \$300=full freight offset. Freight Offset can be either item #101 and/or #201 depending on the freight charges. Opening order=\$150. Reorder=\$100



Emily by Tomas



- **Americana Special:**
- Purchase any 10 skus from the new Americana collection and your entire order ships FFA.
- Limited supply available. *Offer available while supplies last.*
- **Year Round Terms:** Opening order and reorder=\$100. Tomas offers complimentary pre-pricing services. Let us know your retail mark-up and receive your orders complete with your retails on the UPC's.



Haba USA

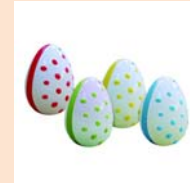


: Gotz Dolls, Spielstabil, Lilliputiens, Moover & Lassig

- **Promo:**
- \$750=N30 & FFA
- Promo Code 750FFA
- *Expires August 31st, 2015*
- **New Customers:** First time order only.
- \$250=FFA & N30
- \$750=FFA, N30 & 3%
- \$1500=FFA, N60 & 5%
- \$2500=FFA, N90, 5% & one FREE display of their choice
- Promo code: NEW. Terms apply to opening order only.
- *Ends December 31st, 2015.*
- **Astra & Brixy Special:** \$500=N60 & FFA year round.
- **Year Round Terms:** \$1500=N30 & FFA. Ask for details on POP Display Specials. Opening order=\$250. Reorder=\$100. Offers cannot be combined.



Hohner Music



- **July Special:**
- \$500=FFA & N30
- \$750=FFA & N60
- \$1250=FFA & N90
- \$2500=FFA & N120
- **New Products Discounts:**
- Airboard Jr HKAIR25-10% off, min order 6pcs or 10% off, min order 12 pcs. In stock now.
- Rockwood Electric Guitars-10% off, min order 2 pcs. In stock now.
- Rockwood Acoustic Guitars-10% off, min order 4 pcs. In stock now.
- Rockwood Drum Set-10% off, min order 2 pcs. In stock now.
- **Green Tones Only Specials:**
- \$350 in Green Tones Only Products=3% discount plus above terms
- \$600 in Green Tones Only Products=5% discount plus above terms
- *Promos expire July 31st, 2015.*
- **Year Round Terms:** Opening order \$50. Reorders \$25



Hotaling



Hotaling: Djeco, Papo, Le Toy, Kroom

- **Year Round Terms:** Minimum order=\$100
- **Hotaling Combined Line Program:** \$750=N60 & FFA (Papo, Djeco, Le Toy Van, Kroom)
- **Rack Reorder Deal (metal or wooden rack):** \$100=N60 & FFA (figures and/or animals only)
- **New Rack Programs:** Several to choose from call for details.



Identity Games



Find it is now part of Identity Games!

- **Roadtrip Special**
- Any order that includes 1 case (6pcs) of Roadtrip (Item #3003 / \$12.50ea) will receive FREE FREIGHT on their entire order! *Expires July 31st, 2015.*
- **Elf on the Shelf Special:**
- 10% off any size order of #1030 Elf on the Shelf (full cases of 12) if received by July 15th, 2015. Also included will be shelf talkers, tent cards, and a cardboard cutout display.
- *Expires July 15th, 2015.*
- **Special:**
- 10% discount on the NEW Find It Try Me Assortment pack #1601. Normally \$157.50 but now only \$141.75. Contains 16 total Find Its (2 each of Beach, Glitz, Kids, Original, Travel, Starry Night, Dino and 1 Wildlife (other is marked as demo). New display holds 9 games with a fun "try me" demo on front (the rest are back stock).
- Also available at 10% off, Find It Assortment pack refill #1602. Normally \$168 but now only \$151.20.
- *Expires December 31st, 2015.*
- **Year Round Terms:** Order in case packs of 12's. Can assort styles within the 12 pcs. NEW...\$200=FFA.



INROAD Toys



- **July Special:**
- \$240=FFA (must prepay by credit card)
- \$480=N30, 3% & FFA
- \$960=N30, 5% & FFA
- *Expires July 31st, 2015.*
- **Year Round Terms:** Minimum order \$100. Can order 6pcs per style. If ordering a PDQ display then reorders of 12pcs allowed to restock display. FFA=\$1000.



JAX, Ltd.



- **Year Round Terms:** Minimum order=one case pack of any item. Standard freight discount of 3% at \$500.



Kaskey Kids



- **Year Round Special:** 10% discount on minimum order of 3 cases if prepaid by credit card at time of purchase. *Ends December 31st, 2015.*
- **Year Round Terms:** Minimum order=18 units (3 case packs). Receive 20-30 assorted loose GUYS for giveaways at no charge with any order. Must note on order that you want them. Guys will be shipped in separate envelope from the actual order.



Kids Preferred



- **July Special:**
- \$500=N60 & 5%
- \$1000=N90 & FFA
- \$2000=N90, FFA & 5%
- *Expires July 31st, 2015*
- **Customer Incentive Program:**
- \$300=N30 & Free merchandise of one style (select from specified list)
- \$650=N60 & Free merchandise of 2 styles (select from specified list)
- \$1000=N90 & FFA (no free merchandise)
- \$2500=N90, 5% & FFA (no free merchandise)
- 2% discount off entire order for purchases paid by credit card at time of purchase.
- *Expires September 30th, 2015*
- **Year Round Terms:** Minimum order=\$200.



Learning Resources & Educational Insights



: **Combine both companies on one order!!**

- **The Dinos are Coming!** Get a ferocious deal when you purchase 14 items of Dino Construction Company toys!
- Purchase 14 Dino Construction pieces & receive FFA, N60, & 9 FREE Dinosaur Puppet-on-a-Stick that can be used as giveaways with purchase for your customers.
- Other product from EI or LR may be added to take advantage of the great terms.
- Use Promo Code DINO15. Orders must ship by August 1st, 2015. *Expires July 31st, 2015.*
- **Science is FUN...Seriously!**
- Order 9 GeoSafari Jr and/or Nancy B's Science Club items & receive FFA, N60 PLUS a FREE Nancy B Bundle! (\$34 retail value).
- Minimum order \$350. Other product from EI or LR may be added to take advantage of the great terms.
- Use Promo Code SCIENCE15 on order.
- *Expires July 31st, 2015.* Order must ship by August 1st, 2015.
- **Year Round Terms:** Opening order=\$300. Reorder=\$125. \$750 combined order=FFA. \$500 on a single brand order (either LR or EI) =FFA.



Lil Pickle, inc.



- **Year Round Terms:** Opening order=\$100. Reorder=\$50. \$5 service charge for orders under \$50. Minimum order of 6 pcs per style except gift enclosures, pillow cases & cards to camp.



by Valtech:

Magna-Tiles

- **Update on Magnatiles: Any orders placed now will have the following availability-**
- #13033-33 pc solid set available now
- #02148-48 pc solid deluxe set available now
- #02300-100 pc solid set available now
- #14732-ICE set available now
- #02132-32 pc clear set available now
- #12148-48pc clear deluxe set available week of 8/17
- #04300-100 pc clear set available now
- **Year Round Terms:** Minimum order=\$100





MiniPlay Makeup



- **Year Round Terms:** Minimum opening order=\$200. Reorder=\$100. \$500=FFA. Credit Card only (Visa, MC and PayPal are accepted).



Money Savvy Generation



Year Round Terms: Minimum order=12 units. You can mix and match styles to make up 12 units.



Patch- Smethport, Lauri

- **JULY SPECIAL – Refresh and Reinvent with NEW Products!**
- **5% discount on all NEW 2015 items!**
- Orders must use the Promotional Code **NEW715**
- \$750=FFA
- *Orders must be received by 7/31 to have promotion applied*
- Cannot be combined with any other offers with promotional pricing
- This applies for **ALL** new products including Perplexus Micro and Chrono Bomb®. Also, Patch is going to have a special Perplexus promotion happening later this month that will also involve charity contributions to St. Jude's Children's Research Hospital. As we get more details, we will be sure to pass it along.
- **OK to Wake Marketing kit**
- Order the Ok to Wake Marketing Kit and receive a 10% discount on all OK to Wake line items on your INITIAL order (offer good for whatever month the kit is ordered).
- **Year Round Terms:** \$1000=N30 & FFA, \$2000=N60 & FFA, \$3000=N90 & FFA. These terms may not be combined with other offers or promotions. Minimum order=\$150.



Peaceable Kingdom



- **Summer Special:**
- \$400=N30 & FFA
- \$600=N60 & FFA
- \$900=N90 & FFA
- Use promo code **ROADSUM15**. *Expires August 31st, 2015.*
- **Year Round Terms:** Minimum order=\$150. \$600=FFA (promo code FF2014). Free Foil Art Play Day Kits with an order of 36pcs or more of Foil Art (#5253). Must be requested on order.



Pressman & Goliath



- **Summer Specials:**
- \$500=N60
- \$1000=N90 & FFA
- Goliath Children Action Games...normally \$16.00, now \$12.50 each! Includes Jumping Jack, Barbecue Party, Dino Meal, Goopy Louie, Pop the Pig and Doggie Doo.
- Pressman Lucky Ducks #2700-04...normally \$15.00, now \$12.50 each!
- *Specials expires August 31st, 2015.*
- **VERY IMPORTANT...**Please note that as of September 1st, the Fall Program will require a minimum order of \$1000 per vendor (either Goliath or Pressman individually) and FFA will be at \$2000. So order early to take advantage of the better freight levels, lower minimum and to be able to combine both vendors on one order for the terms.
- **Pressman/Goliath Year Round Terms:** Minimum order=\$250 per vendor or \$400 combined. Each vendor must have separate PO's written as they ship from different warehouses. \$2000 combined vendors=FFA.



Ravensburger



- **3rd Quarter Stock up Program:**
- \$500=N60 & FFA
- \$1000=N90 & FFA
- \$2000=December 10th, 2015 dating & FFA.
- *Expires September 30th, 2015*
- New Fall Flier coming in September with new games and puzzles including product from the NEW Inside Out movie in theaters now and the Good Dinosaur movie coming out in November 2015. Ask your rep for a sneak peek at the new product flier now!!
- **Year Round Terms:** \$1000=N30 & FFA. Minimum order=\$250



Set Games



- **Karma Game Night:** Host a Karma Game Night and get 2 free games, Game Night poster and a door prize. See pg 14 of the catalog.
- **SET Competition...get FREE GenCon Passes!:** There is a regional SET competition coming up in Indianapolis at GenCon2015 in July. Stores that would like to host a preliminary round at their store can get in on the action and SET will provide games and prizes. Winner of the Competition wins a SET game to practice and two 4-Day Passes to GenCon (value \$80 each) to compete in the SET regional finals at GenCon 2015. A limited number of passes are available, so contact your sales rep asap if you would like to host a competition and SET will provide you with free demo games and some advertising/promotional materials.
- **Year Round Terms:** Minimum order=one case pack. \$1000=FFA and 10%.



Thinkfun



- **3rd Quarter Promo (8 NEW games for 2015!!):**
- \$750=N60 (must include 3 NEW items. Promo code 15Q3750)
- \$1000=N60 & FFA (must include 3 New items. Promo code 15Q31000)
- \$1500=N90 & FFA (must include 4 New items. Promo code 15Q31500)
- *Expires September 30th, 2015.* Specials cannot be stacked for terms.
- **Year Round Terms:** Minimum order=\$150



Three Cheers for Girls



- **Mid Year/Back to School New Product Catalogs are out now...super cute stuff!!!**
- **July Special:**
- \$500=N30 & FFA
- *Runs July 6th thru July 17th, 2015.*
- **Year Round Terms:** \$750=N30 & FFA Opening order=\$350 (if less than \$350 then must pay first order by credit card with a minimum of \$150). Reorder=\$100



Top Trenz



- **Year Round Terms:** Minimum order=\$100. \$350=FFA. \$500=FFA & 20% extra free product that Top Trenz picks including the hottest sellers. \$1000=FFA & 25% extra free product that Top Trenz picks including the hottest sellers.



Toysmith



- Watch for your mid-year supplement to be delivered mid July!!
- **Promo:**
- \$250=N30 & FFA
- \$500=N60 & FFA
- \$1000=N60, FFA & 5%
- \$2000=N60, FFA & 7%
- \$3000=N90, FFA & 10%

Year Round Terms: Minimum order=\$100.

With all vendors...free freight is a bonus but if invoices are not paid on time, then freight charges will be applied and invoiced. Also no stacking of specials...only one promotion per order allowed!
Thanks! Carle, Christy, Shauna, Carol, and Barry



BCMINI
CASTLE TOYS, INC
DARON WORLDWIDE
DO-A-DOT ART
EMILY by TOMAS JEWELRY
HABA-Gotz, Lilliputiens, Spielstabil, Lassig, Moover
HOHNER MUSIC
HOTALING-Papo, Djeco, LeToy Van, Kroom,
IDENTITY GAMES-FIND IT

INROAD TOYS
JAX LTD & SKAZOOMS
KASKEY KIDS
KIDS PREFERRED
LEARNING RESOURCES & EDUCATIONAL INSIGHTS
LIL PICKLE, INC
MAGNA-TILES by VALTECH
MINI-PLAY MAKEUP

MONEY SAVVY BANKS
PATCH/SMETHPORT/LAURI
PEACEABLE KINGDOM
PRESSMAN/GOLIATH GAMES
RAVENSBURGER
SET GAMES
THREE CHEERS FOR GIRLS
THINKFUN
TOP TRENZ
TOYSMITH

***NEW OFFICE # (630) 541-6098 *FAX (630) 493-4551**

July 6th, 2015